

# Narrow Down Your Top Business Challenges

- 1** Do any of the methods we currently use negatively impact your ability to perform your job? If so, how?
- 2** What parts of your job take you longer than you feel they should? Why?
- 3** Is there any part of your workflow that you would prefer to automate if you could?
- 4** Do you have a standardized workflow all employees follow, or does each person do things their own way?
- 5** Do you have easy access to data analytics when making key business decisions?
- 6** What's one part of your workflow that you can't live without? Why?
- 7** What specific obstacles or frustrations do you experience with our current workflow?
- 8** If you could add a specific software feature or functionality, what would that be and why?